

Minutes of the second PRM meeting, Rome, Dec. 20, 2022

Attendees:

- ADR: Alessandra Sansone, Fabio Soleri, Marco Gravagno
- ADR Assistance: Giovanna Giua, Francesco Sanjust
- ITA Airways: Rita Gaglione
- EasyJet: Marco Gatti
- Ryanair: Regan Tilson
- American Airlines: Bernardino de Carolis
- Delta Air Lines: Erica Valt
- Lufthansa: Daniela Rotoli
- Egyptair: Yehia Soliman (in presence)
- Luxair: Benito Negrini
- Aer Lingus: Marta Drozd
- IATA: Nicoletta Masi
- IBAR: Luciano Neri
- Cathay Pacific Airways: Alberto Nanni (non-voting due to temp lack of WLU traffic)
- FCO users' committee: Marco Calvarese (Emirates)
- UDICON, Unione per la Difesa dei Consumatori: Alessandro Ligotti
- APMARR, Associazione Nazionale Persone con Malattie Reumatologiche e Rare: Italia Agresta

Verified delegates:

- EasyJet: Marco Gatti
- Ryanair: Regan Tilson
- ITA Airways: Rita Gaglione
- Aerolineas Argentinas delegates Luciano Neri
- Latam delegates Luciano Neri
- Iberia delegates Marco Calvarese
- Swiss International Air Lines delegates Daniela Rotoli
- Austrian Airlines delegates Daniela Rotoli
- Brussels Airlines delegates Daniela Rotoli

Meeting starts at 11:35 am CET

On behalf of airport manager ADR, Fabio Soleri introduces the agenda of the day:

- Verification of presence of legitimate voting rights and related representatives
- Presentation of ADR's revised proposal for FCO 2023 PRM charge (revised downwards)

- Q&A included addressing contributions that have reached ADR in past days (easyJet and IBAR)
- Casting of votes

Verification of voters shows that meeting is being attended by representatives of airlines accounting for around 58% of FCO WLU and 89% of CIA WLU

Fabio Soleri introduces today's updates. The Nov. 24th meeting ended with (i.) rejection of ADR's proposals for both FCO and CIA; (ii.) ADR's invitation to carriers to send updated traffic information. ADR has been reached by significant traffic information that induced a re-thinking of traffic estimates upon which the proposal discussed on Nov. 24th was predicated. FCO traffic estimate for 2023 PRM charge update is now 2% higher, at 17,4 mln paying passengers.

Using material shared with users on Dec. 12th, Fabio Soleri provides a quick presentation on the revised proposal for FCO which at € 1.60 / pax is 5 cent lower than the original € 1.65.

CIA charge remains unchanged given traffic limitations provides nil room for traffic upside to estimates.

After covering the mechanics of ADR's revised proposal, Fabio Soleri opens the Q&A session addressing the contributions sent by easyJet and IBAR. We separately publish coverage of these questions (please see link: TBA).

During the discussion on easyJet's first point (relevance of pre-booking of assistance on operations' costs), Regan Tilson of Ryanair requests a more specific position to defend ADR's claim that level of pre-booking is not meaningful element affecting ADR Assistance's cost structure.

Fabio Soleri replies that ADR:

- is glad to reply to specific requests of any numerical information;
- is glad to reiterate the statement already expressed in past PRM consultation meetings (please also see material shared with users in the Q&A document published after previous meeting at page TBA at following link: TBA): "ADR Assistance's costs are planned efficiently, providing for very limited savings in the event of marginal increases in the overall ratio of pre-booked assistances"
- argues that users who expressed favor for the abovesaid charges modulation have not yet provided any evidence that rising pre-booking level do indeed trigger operations' cost savings
- is happy to share with users more information on ADR's operations' cost planning activities (please see link to Q&A document of yesterday's meeting at the following link: TBA).

Half-way through the replies to easyJet/IBAR, the representative of PRM association APAMARR, Italia Agresta, took the stage to express the following view:

- We appreciate ADR Assistance's quality of service, operators are kind and available
- However, a few areas need to be addressed (ie. PRM forced to wheelchair switching during service, cases of complicated access to club cars, cases of excessive waiting time in baggage areas)

Fabio Soleri replies that although PRM consultation meeting on charges update deals mostly with link between quality of service and costs, the association's contribution is noteworthy. The issues raised by APAMARR will be focus areas on a different table on quality of service issues which ADR regularly hosts (next session will be held in January). As for quoted cases of "wheelchair switching" during service, on ADR Assistance monitoring, most cases are correlated to current conditions of terminal areas on ongoing works, a temporary phenomenon on which ADR Assistance's efforts are directed towards minimising impacts.

After replying to all questions/contributions of users, Fabio Soleri opens to expression of voting rights.

Outcome of voting is represented in table(s) below for CIA and FCO.

Ciampino charge proposal: **Accepted** (€ 0,29/pax)

CIAMPINO	
Proposal Accepted (Present)	89,2%
Abstained	0,0%
Absent	10,8%
Proposal Rejected	0,0%
	100,0%
Proposal Accepted (Abstained, Absent, Present)	100,0%
Proposal Rejected	0,0%
	100,0%

Fiumicino charge proposal: **Rejected** (€ 1,60/pax)

FIUMICINO	
Proposal Accepted (Present)	4,8%
Abstained	0,6%
Absent	42,1%
Proposal Rejected	52,6%
	100,0%
Proposal Accepted (Abstained, Absent, Present)	47,4%
Proposal Rejected	52,6%
	100,0%

Meeting closes at 1:10 pm CET.